

## **Chicago Sales Leadership Community Meeting Scheduled for May 19, 2017**

### **Panel discussion to explore “How Sales Leaders Are Addressing Changing Customer Buying Behavior”**

Chicago, IL – The next Chicago Sales Leadership Community meeting will be Friday, May 19th at DePaul University’s Center for Sales Leadership (11th Floor, 1 E. Jackson, Chicago, IL 60604). The meeting will include networking, breakfast, a panel discussion, and open question and answer time. Hear the expert panel discuss "How Sales Leaders Are Addressing Changing Customer Buying Behavior" and network with sales leaders from CH Robinson, HP Enterprise, IRI, LinkedIn, Miller Coors, Patterson Medical, SAP, Shearer’s Foods, Siemens Healthineers, Softchoice, Southwire, Whirlpool, Zones and other top companies at this event.

Panelists for the meeting will be:

- Jim Grass (VP, Public Sector Sales for Zones)
- Mike Finke (General Manager for Medco Sports Medicine)
- Phyllis Millikan (SVP, Career Management for Right Management)
- John Thackston (Vice President, Client Engagements for SOAR Performance Group)

The event starts at 7:30am with breakfast and networking. The panel discussion starts at 8:00am and will conclude by 9:00am. This meeting is open to practitioner sales leaders and invited guests. There is no cost to attend. Registration before the meeting is required to ensure that a seat is available to you. For more information and the links to register, go to <http://soarperformancegroup.com/how-sales-leaders-are-addressing-changing-customer-buying-behavior-chicago-sales-leadership-community-may-19-2017/>.

### **About the Chicago Sales Leadership Community**

The Chicago Sales Leadership Community was co-founded by DePaul University and SOAR Performance Group. The Chicago Sales Leadership Community is a cross industry organization of senior sales leaders focused on building a community within the Chicago market for advancing best practices in sales leadership. It also creates networking and mentoring opportunities for sales executives with DePaul University students participating in the DePaul University Sales Program.

### **About DePaul University and the Center for Sales Leadership**

DePaul University, the largest Catholic university in the United States, offers academically excellent, flexible, practical programs of study in a student-focused learning environment. The Center for Sales Leadership is a program within the Driehaus College of Business. The Center for Sales Leadership's mission is to educate and mentor students to prepare them for careers post-graduation. The Center for Sales Leadership has one of the largest sales curriculums in the country.

### **About SOAR Performance Group**

SOAR Performance Group is a client-focused sales consulting and training company that concentrates on sales performance improvement. We accelerate results for our clients through the development and execution of new sales and go to market strategies. Clients achieve success through a process of insights, diagnostics, consulting and training centered on a comprehensive understanding and connection to each client’s business.

For more information about the Chicago Sales Leadership Community, go to <http://soarperformancegroup.com/sales-leadership-community-chicago/>.

For more information about DePaul University’s Center for Sales Leadership, go to <http://salesleadershipcenter.com/>.

For more information about SOAR Performance Group, go to <http://SoarPerformanceGroup.com/>.