

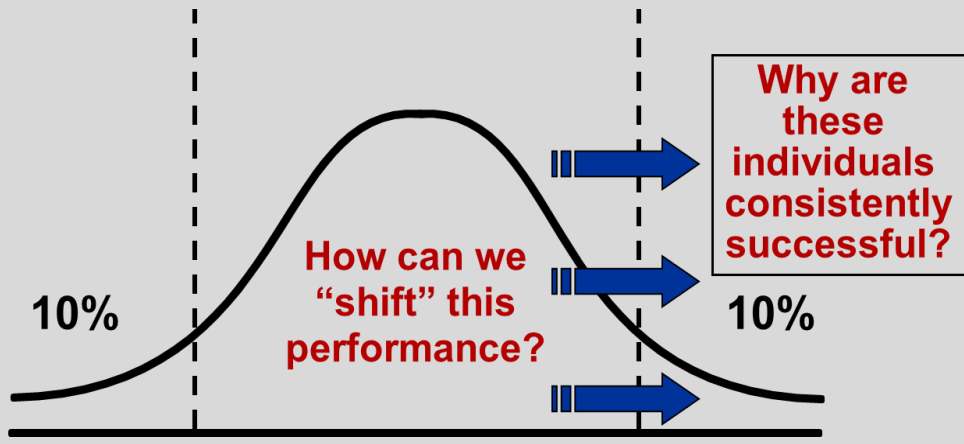
WHAT WOULD BE THE IMPACT OF REPLICATING YOUR TOP PERFORMERS?



What if you could replicate the performance of the top 10% of your sales force? What would the impact be on your business? The SOAR Sales Execution Assessment uses a best practice interview process to identify:

- What top performers do differently from average & low performers
- How top performers consistently win
- Organizational best practices for sales execution
- Organizational gaps preventing sales execution

Based on the findings, your sales organization will identify opportunities to leverage the best practices of your top producing sales reps and managers to shift the performance of your sales organization.



Who is SOAR Performance Group?

SOAR is a customer focused sales consultancy headquartered in Atlanta, GA that applies an analytic and fact based approach to sales performance improvement. Our customer success is achieved on a global basis through a custom process of insights, consulting and training centered around a comprehensive understanding and connection to each client's business. We call this unique approach Sales Capital Management.

Value Delivered For:

Client Successes:

- * 50% increase in pipeline for target solutions
- * 140% increase in forecast accuracy
- * 591% increase in signed contracts

What is Sales Capital Management?

A method that aligns your sales team, sales talent and customer engagement approach to drive profitable growth within your target customers.



SOAR Performance Group, Inc.
 3715 Northside Drive
 Building 400, Suite 425
 Atlanta, GA 30327
www.soarperformancegroup.com

Want to learn more about SOAR?
 CALL +1 404-941-9370
 EMAIL info@soarperformancegroup.com